



Please find below our weekly update covering themes that we feel that are of interest to investors and participants in the small and mid-cap TMT sector as well as commentary on recent newsflow. The cost of Allenby Capital's research on individual clients is paid for by our research clients.

For the purpose of MIFID II, the content of the following email qualifies as “non-substantive material or services consisting of short-term market commentary on the latest economic statistics or company results” and so can be treated as ‘acceptable minor non-monetary benefits’ and not as ‘chargeable research’ per the European Commission’s Delegated Directive of 7.4.2016.

Allenby Capital TMT Update - 12.07.21 - MWE.L, BIRD.L, STAR.L

MTI Wireless Edge Ltd* (MWE.L, 78p/£69.1m)

Grant award: MTI's first space project (12.07.21)

- MTI's Antenna Division has been selected to partner with US engineering and technology firm, Craig Technologies, to develop a new range of space antennas as part of a project backed by Space Florida and the Israel Innovation Authority as part of the Florida Israel innovation partnership. MTI will receive an \$125k grant.
- The project is looking to develop an innovative antenna that can be used for space-ground and space-space applications. MTI expects to customise an existing antenna to the required satellite communication frequency band and mechanically redesign it to meet the space environmental requirements. It will then be tested on Craig's on-orbit technology demonstration satellites. MTI will be responsible for development and manufacturing and Craig for marketing.
- No change to [forecasts](#) or 95p/share fair value.

Allenby Capital comment: This represents MTI's first space project and potentially opens up a major new market for MTI's Antenna division and its innovative range of flat antennas. MTI supplies antennas for both military and commercial markets that include Smart, MIMO and Dual Polarity antennas for wireless applications. 5G backhaul represents the largest medium term opportunity but there is considerable ongoing investment into space.

** Allenby Capital acts as Nomad and Joint Broker to MTI Wireless Edge Ltd.*

Blackbird plc* (BIRD.L, 29.75p/£100.3m)

Contract win: Univision selects Blackbird in multi-year deal (06.07.21)

- Univision, the leading Spanish-language media and content company in the US, has selected Blackbird's eponymous cloud native video editing platform in a multi-year contract. Univision's multi-site production team will use the browser-based Blackbird remotely and in the office to reversion large volumes of partner content in Univision's Google Cloud Platform infrastructure. No financial details were provided.
- Separately (08.07.21), Blackbird announced that it had received the London Stock Exchange's Green Economy Mark. The Green Economy classification, first introduced in 2019, was created to highlight listed companies and investment funds that are driving the global green economy. To qualify, companies and

funds must generate 50% or more of their total annual revenues from products and services that contribute to the global green economy.

Allenby Capital comment: Univision represents another major high-profile media company contract win in the US market. Interestingly, Blackbird was selected for both remote and in-office production staff as its cloud native video editing software removes the need to upload and download files, saving significant time and cost, as well as the need for considerable bandwidth, local storage and processing. Blackbird will be used to reversion, enrich and publish content across a wide range of genres and to its many digital, streaming and broadcast services.

** Allenby Capital acts as Nomad and Broker to Blackbird plc.*

Starcom plc* (STAR.L, 0.975p/£3.4m)

Lokies trial with DHL (07.07.21)

- DHL has initiated a trial of Starcom's Lokies Smart Keyless Padlock in one of its main global hubs in Singapore with a view potentially to DHL trialling the padlock with some of its customers. Last month, Lokies won the DHL Smart Guard Innovation Challenge, a technology product contest in the field of logistics security and was part of the DHL Logistics & Supply Chain summit which took place on 16 and 17 June 2021.
- At this stage, there is no commitment from or contract with DHL, or significant revenue from the trial, and the duration of the trial is unknown.

Allenby Capital comment: Potentially an interesting development for the Lokies smart keyless padlock that was launched in April 2019. Initial industry feedback had been positive with proofs of concept running in multiple markets and initial orders placed but commercial progress has been hindered by COVID-19. The device can be operated remotely, is energy efficient and uses Bluetooth to connect to nearby devices and sensors. It also has a shackle with proprietary technology that can detect tampering.

** Allenby Capital acts as Nomad and Joint Broker to Starcom plc.*

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Allenby Capital "paid for" research services

The changes initiated by MiFID II has had far reaching implications on both the quantity and continued availability of research on smaller cap companies, including those within the TMT sector. We would therefore remind interested companies that Allenby Capital can offer a "paid for" research service for those corporates that wish to retain an alternative and authoritative source of research that can be accessed freely by the entire investment community. If you would like further information on this service please contact d.johnson@allenbycapital.com.

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David Johnson is the author of this research recommendation. David Johnson is employed by Allenby Capital Limited as an Equity Analyst.

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Allenby Capital

5 St Helen's Place London EC3A 6AB

+44 (0)20 3328 5656

www.allenbycapital.com
